

MCS –2021
INDUCTION PROGRAM



Networking

Sunny Mawlong

WHAT IS NETWORKING?

Social
Capital

Net
worth

Positive
Reference
Group

Strategic
Partnership

ITS NOT WHAT YOU KNOW, ITS WHO YOU KNOW



Networking formula

SUCCESS IN LIFE = (The people you meet) +
(What you create together)

DEFINING NETWORKING

“Networking is about developing lasting relationships for mutual gain and creating a long-lasting favorable impression with people so they may think of you when an opportunity arises.”



LAW OF PROBABILITIES

The greater number of people you network with who can help you at any given time, the more likely it is that you will know the right person at the right time and in the right place to give you the help you need to move ahead more rapidly in your life.





WHO IS YOUR NETWORK?

Colleagues

Local Heads

NGOs

Area people

Traders

Venders

Other departments

Relation

Social Media

Etc



WHY YOU SHOULD NETWORK?

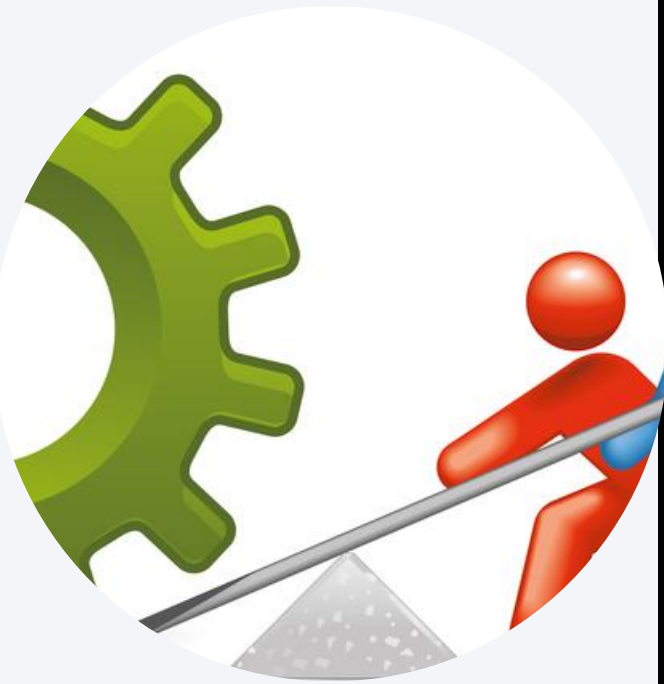
- Creating opportunities
- Resource for advice
- Increase social circle
- Support system
- Exchange new ideas
- Strengthening relationship
- Information pool

C. L. A. S. S NETWORKING

CONNECT



LEVERAGE



ATTRACT



STRATEGIC



SCOUT





Sowing habit

A person who practices the law of
Sowing

Looking for opportunities to sow, knowing that
reaping is not the result of chance.

Looking for opportunities to help and support others

Shift from a 'Go Getter' to a 'Go
giver'

Firsthand from the officers



THANK YOU

Sunny Mawlong

EMAIL ADDRESS

sunnyhundredfold@gmail.com

PHONE NUMBER

8014536886

